



McKesson Practice Choice Price List

Effective December 5, 2011
except where expressly noted

Item Code	Product Description	MSRP
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Package Subscriptions

McKesson Practice Choice*

73019520	Premium Subscription (Per Provider Per Month)	\$ 399
73017491	Connect Subscription (Per Provider Per Month)	\$ 349
73017888	Standard Subscription (Per Provider Per Month)	\$ 249

Subscription Options

McKesson Practice Choice Subscription Options

73019521	Immunization Report Subscription (Per Provider Per Month)	\$ 70
73017344	Patient Education Subscription (Per Provider Per Month)	\$ 45
73017452	McKesson Premier Support (Per Provider Per Month)	\$ 100

Implementation

McKesson Practice Choice Implementation Options

74028325	Premium Implementation per 1st Provider	\$ 4,700
74028326	Premium Implemnt per Additional Provider	\$ 1,450
74028332	Connect Implementation per 1st Provider	\$ 4,400
74028333	Connect Implemnt per Additional Provider	\$ 1,450
74028334	Standard Implementation per 1st Provider	\$ 4,100
74028335	Standard Implmnt per Additional Provider	\$ 1,450
74028330	Remote Hour of Implementation	\$ 150

Product Descriptions

McKesson Practice Choice Base Packages

Premium Subscription: The McKesson Practice Choice Premium Monthly Subscriptions licenses a provider with a cost-effective, web-based electronic health record (EHR) and practice management (PM) solution that is ONC-ATB Stage 1 certified to enable Meaningful Use submission. The solution license includes the following components: Integrated PM and EHR Administration, Practice Scheduling with Wait/Bump list management and Real-time/Batch Eligibility, Charting including Chart Summary, Patient History, Vitals, Diagnosis & Procedures, Orders, Results, Health Maintenance with Alerting, Documentation Library, and Continuity of Care Document Publishing, Inbound Lab Results interface licensing (*Availability of lab interfaces depends on technical compliance and contractual agreement of the integrating lab suppliers with McKesson Practice Choice and the Customer. Payment for each connection will be required of the connecting HIE, lab supplier or practice. The list of currently available lab suppliers can be found at: www.mckessonpracticechoice.com/labinterfaces*), Clinical Encounter Summary and Progress Notes leveraging Smart Note technology to push and pull from the Patient Chart, Billing with Claims, Payment and Statements including an embedded EDI/ERA service with ERA auto-posting, Electronic Prescribing with Medication/Allergies including drug-drug, drug-allergy checking, Internal Communications for intra-practice messaging and tasking linked to an online Patient Portal for patient interaction, Native Reporting including Stage 1 Meaningful Use measures, certain Clinical Quality Measure reports, Syndromic Reporting, and other financial reports.

Connect Subscription: The McKesson Practice Choice Premium Monthly Subscriptions licenses a provider with a cost-effective, web-based electronic health record (EHR) and practice management (PM) solution that is ONC-ATB Stage 1 certified to enable Meaningful Use submission. The solution license includes the following components: Integrated PM and EHR Administration, Practice Scheduling with Wait/Bump list management and Real-time/Batch Eligibility, Charting including Chart Summary, Patient History, Vitals, Diagnosis & Procedures, Orders, Results, Health Maintenance with Alerting, Documentation Library, and Continuity of Care Document Publishing, One Inbound Lab Results interface license (*Availability of lab interfaces depends on technical compliance and contractual agreement of the integrating lab suppliers with McKesson Practice Choice and the Customer. Payment for the connection will be required of the connecting HIE, lab supplier or practice. The list of currently available lab suppliers can be found at: www.mckessonpracticechoice.com/labinterfaces*), Clinical Encounter Summary and Progress Notes leveraging Smart Note technology to push and pull from the Patient Chart, Billing with Claims, Payment and Statements including an embedded EDI/ERA service with ERA auto-posting, Internal Communications for intra-practice messaging and tasking linked to an online Patient Portal for patient interaction, Native Reporting including Stage 1 Meaningful Use measures, certain Clinical Quality Measure reports, Syndromic Reporting, and other financial reports.

Standard Subscription: The McKesson Practice Choice Premium Monthly Subscriptions licenses a provider with a cost-effective, web-based electronic health record (EHR) and practice management (PM) solution. The solution license includes the following components: Integrated PM and EHR Administration, Practice Scheduling with Wait/Bump list management and Real-time/Batch Eligibility, Charting including Chart Summary, Patient History, Vitals, Diagnosis & Procedures, Orders, Results, Health Maintenance with Alerting, Documentation Library, and Continuity of Care Document Publishing, Clinical Encounter Summary and Progress Notes leveraging Smart Note technology to push and pull from the Patient Chart, Billing with Claims, Payment and Statements including an embedded EDI/ERA service with ERA auto-posting, Internal Communications for intra-practice messaging and tasking, Native Clinical and Financial reporting.

Additional Subscription Option Descriptions

McKesson Practice Choice Subscription Options

Immunization Report Subscription: The McKesson Practice Choice Immunization Reporting Monthly Subscription licenses a provider for electronic submission of Immunization records to certain local state or regional registries. Implementation of the submission may be subject to a to-be-determined implementation time.

Patient Education Subscription: The McKesson Practice Choice Patient Education Monthly Subscription licenses a provider with patient instruction content on over 5,000 health topics from McKesson's Clinical Patient Education.

Premier Support: Premier support by the VAR can sold to customer and offered at the point-of-sale or later. Minimum requirements for premier support are as follows: Access to Practice Choice on-line help (provided by McKesson), Practice Choice Self Paced Tutorials (provided by McKesson), Telephone and electronic support (provided by Value Added Reseller), 24 hour initial response SLA (provided by Value Added Reseller). VARs have the option to provide higher levels of support at higher price points determined by the VAR.

Implementation Package Descriptions

McKesson Practice Choice Implementation Options

Premium Implementation per 1st Provider: McKesson Practice Choice Premium Implementation for the First Provider delivers up to 28 hours of remote project management and/or remote training services for the purpose of aiding the practice and the first provider in adoption of the solution. In addition, this Implementation package includes up to ninety days of Premier Support (as described in the then-current McKesson Practice Choice Customer Care Terms found at www.mckessonpracticechoice.com/customer-care/terms) beginning upon the Commencement Date.

Premium Implementation per Additional Provider: McKesson Practice Choice Premium Implementation for an Additional Provider delivers up to 8 hours of remote project management and remote training services for the purpose of aiding an additional provider in adoption of the solution. In addition, this Implementation package includes up to ninety days of McKesson Premier Support (as described in the then-current McKesson Practice Choice Customer Care Terms found at www.mckessonpracticechoice.com/customer-care/terms) beginning upon the Commencement Date. The practice will need to engage its own resources to be successful in the implementation as described by the then current McKesson Practice Choice Implementation Guide found at www.mckessonpracticechoice.com/implementationguide as such terms may change over time.

Connect Implementation per 1st Provider: McKesson Practice Choice Connect Implementation for the First Provider delivers up to 26 hours of remote project management and remote training services for the purpose of aiding the practice and first provider in adoption of the solution. In addition, this Implementation package includes up to ninety days of McKesson Premier Support (as described in the then-current McKesson Practice Choice Customer Care Terms found at www.mckessonpracticechoice.com/customer-care/terms) beginning upon the Commencement Date. The practice will need to engage its own resources to be successful in the implementation as described by the then current McKesson Practice Choice Implementation Guide found at www.mckessonpracticechoice.com/implementationguide as such terms may change over time.

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Standard Implementation per 1st Provider: McKesson Practice Choice Connect Implementation for the First Provider delivers up to 24 hours of remote project management and remote training services for the purpose of aiding the practice and first provider in adoption of the solution. In addition, this Implementation package includes up to ninety days of McKesson Premier Support (as described in the then-current McKesson Practice Choice Customer Care Terms found at www.mckessonpracticechoice.com/customer-care/terms) beginning upon the Commencement Date. The practice will need to engage its own resources to be successful in the implementation as described by the then current McKesson Practice Choice Implementation Guide found at www.mckessonpracticechoice.com/implementationguide as such terms may change over time.

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Remote Hour of Implementation: The McKesson Practice Choice Remote Hour of Implementation delivers an hour of remote project management and/or training services as described by the then current McKesson Practice Choice Implementation Guide found at www.mckessonpracticechoice.com/implementationguide as such terms may change over time.